

### MANUEL ROMERO-VARGAS (MANNY)

Manuel Romero-Vargas Gomez de Parada, “Manny”, was born in Mexico City in 1941. As a child he was fascinated by model cars, and during his adolescence became interested in automotive mechanics. In 1959, while working at Casa Ponce de Leon in the Mexico City airport, a

catering business owned by his uncle Fernando Gomez de Parada, he developed a passion for aviation.

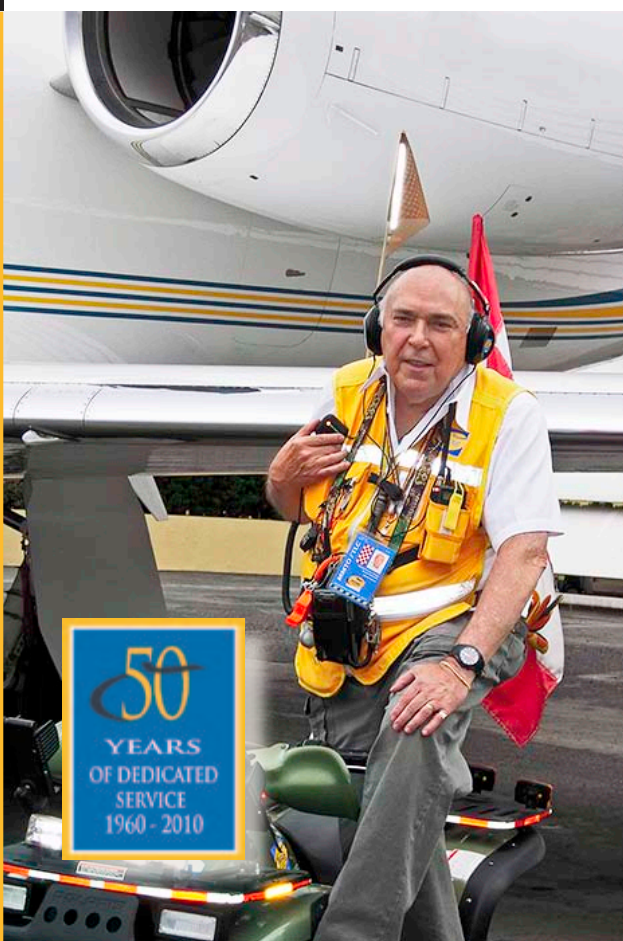
In partnership with his uncle, he contributed to the consolidation and success of the business, which soon became the leader in its field, serving Canadian Pacific, Air France, KLM, Qantas, BOAC, Varig, Viasa and Lufthansa, among others. Five years later, Manny began a representation of the first charter flights from the U.S. east coast to Acapulco, Puerto Vallarta and Merida. From 1965 to 1970, Manny expanded his operations to represent Universal Airlines, ONA, Charter Standard Airways and Saturn, also coordinating and supervising ground support services to charter cargo companies such as Air Lift International and Zantop.

In 1973, John Vaughan, General Manager of British Airways Mexico, appointed Manny as the Mexico City Station Manager of British Airways, responsible for BA's traffic and flight operations from Heathrow, in London, to the Mexico City International Airport. These operations included Super VC-10s and Boeing 707-320s.

In 1974, while working for British Airways, Manny met Thomas G. Evans, founder and President of Universal Weather and Aviation, Inc. Recognizing the potential Business Aviation market in Mexico, Mr. Evans invited Manny to represent his company, and in 1979, Tom and Manny incorporated Universal Aviation Services Company (“UASCO”). Both worked hard and were rewarded by UASCO becoming the premier ground

support coordination company in Mexico. Manny and Tom Evans remained good friends until Tom's death in 1981. Manny remained CEO of UASCO until September 1993, when he decided to start his own business.

Following a reorganization period, he founded Manny Aviation Services (“Manny Aviation”) in December, 1997. Manny put his philosophy to work: to provide outstanding customer service and attention to even the smallest details. His philosophy paid off. With more than fifteen years in the business, Manny Aviation has received the recognition it deserves. The Professional Pilot Magazine, through its Prase survey, awarded Manny Aviation the “Best FBO in Mexico” in 2002 and 2004, the “Best Handling Service Company” in 2005, 2006 and 2007 and, in 2011 and 2012, the “Best Mexican FBO-Handler”. Manny has dedicated his life to serving others. With more than fifty years of experience in the aviation industry, he has assisted some of the most important companies in the world, as well as various presidents, prime ministers and royalty from all over the globe.



### MANNY AVIATION SERVICES (MANNY AVIATION)

Manny Aviation Services is recognized throughout Mexico as a company committed to provide personalized, high quality flight and ground support services all over the country. Its offices are located in the city of Toluca, while its operation facilities are at the Lic. Adolfo Lopez Mateos Toluca International Airport (MMTO/TLC). Manny Aviation has played a significant role in the development of the MMTO/TLC as an airport primarily engaged in Business Aviation.

Manny Aviation provides a complete range of services with the efficiency expected by its customers, tending to every detail for aircraft of all types, from King Airs to 747s. Its staff of well-trained, experienced and committed personnel fulfills any demand requested by the clients and ensures that all aviation requirements are fully satisfied.

We consider ourselves a direct support to your Flight

Department, an extension of your International Service Provider (ISP), in essence, your copilot. Our goal, while satisfying all safety and security requirements, is to provide the highest quality and guarantee the best service available in Mexico, rendered with integrity, professionalism and always with a smile.

Looking forward to a smooth, stress-free, trustworthy flight experience at a competitive rate? Make Manny Aviation your gateway to...



Sincerely,

Manuel “Manny” Romero-Vargas  
President and CEO





## Mission Statement

*Manny Aviation was founded upon a commitment to provide its clients with coordination and supervision of flight and ground support services whenever and wherever needed within Mexico.*

*Our goal is to be recognized as Number One, the preferred provider for Business Aviation in the Country.*

*Our highly experienced personnel and staff throughout Mexico are unsurpassable; they are testimony of our commitment to Quality, Professionalism, and Safety.*



*TO WELCOME YOU, TO SETTLE YOU IN & TO BID YOU FAREWELL*

A familiar face, a greeting from a friend, a warm welcome with an honest smile, those are just a few of the many details that stand out, making your experience with Manny Aviation...

*Simply miles ahead*

## MAIN SERVICES

### CREW & PASSENGERS

- Customs & Immigration Clearances
- Ground Transportation & Armored Vehicles
- Car Rental & Limousine Services
- Hotel booking with preferable rates
- Security
- In-Flight Catering Arrangements
- In-Flight Catering at MMTO/TLC through Manny's Catering

### AIRCRAFT

- Landing Permits & Authorizations
- Overflight Authorizations
- Contract Jet Fuel through WFS & AvGas
- Ground Support Equipment arrangements
- Flight Plan Coordination
- Computerized Flight Plans
- Planeside Aircraft Security

### CORE

- Coordination, Representation & Arrangements
- Credit for all airport fees at every location
- Flight Tracking System
- Weather Information & NOTAMs
- Custom ad-hoc Tripsheet & Flight Status Software
- Jet & Helicopter Charter arrangements
- Aviation Law







## TIJUANA BORDER, LAND'S END IN BAJA, YUCATAN PENINSULA —WE ARE ALSO THERE

Whether it is a small domestic facility, an international airport at an important tourist destination or a location you have to reach for business reasons, Manny Aviation is there to assist you with its know-how and expertise.

*Comprehensive range and presence that reaches you wherever you land!*

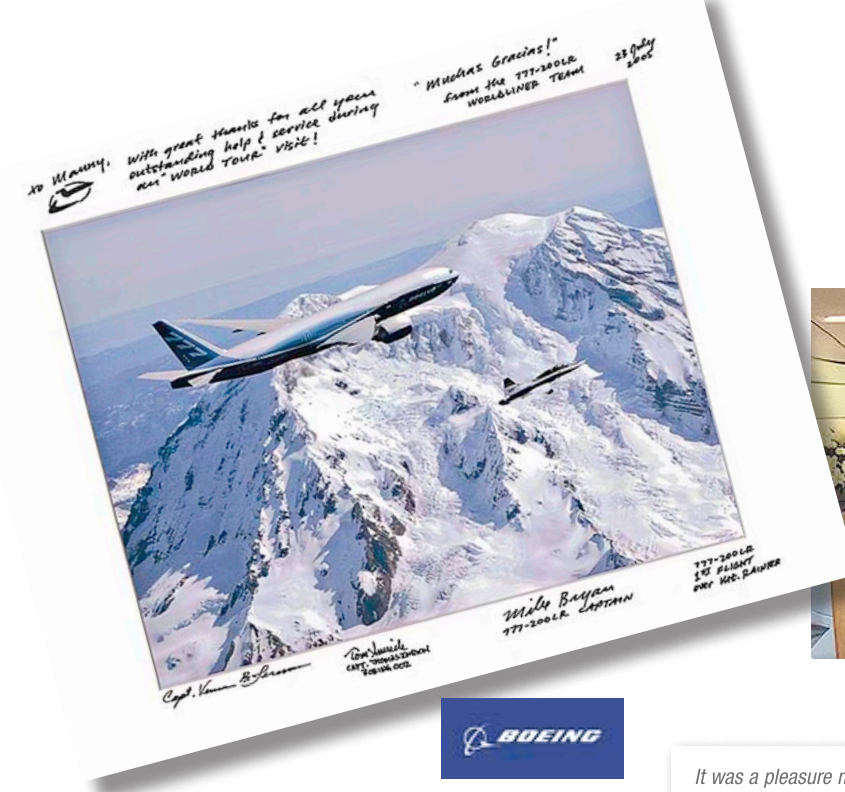


### DAY OR NIGHT, WEEKDAYS OR WEEKENDS, CONTACT US

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## OUR CLIENTS TALK

Our clients talk about Manny's service, their experiences, their needs, their feelings; we take care of it all, and are proud of what we do, because, "our work is visible even in the tiniest detail"

Good afternoon,  
Jorge and Jorge Jr. provide excellent service to us each time we visit Queretaro. We would not want to work with any other handler. As long as Manny Aviation can keep fees low and continue to provide this outstanding service, we hope to continue our successful business relationship.

Thank you for this excellent support!  
John

**BOMBARDIER  
AEROSPACE**



John Newberry  
Chief Pilot  
Bombardier Corporate Shuttle

We at Island Valley Airways Ltd. would like to express our thanks to Mr. Hernandez on providing "Outstanding Service" and on our next trip to Cabo San Lucas we hope to have the pleasure of having Mr. Hernandez as our agent upon our arrival.

Thank you.



Victor Smith  
Chief Pilot  
Island Valley Airways Ltd.

It was a pleasure meeting you in Savannah! I enjoyed the conference and was very happy meeting you. Our trip to Toluca and Queretaro went very well. I am sure the crews and passengers were very happy with the service as usual. My crews have been made aware of the new facility in MMTO. We will be planning another flight to MMTO April 15th, arriving and departing the same day. As usual, Air Routing will provide you the schedule when we submit our flight plans to them.

Thanks again!  
Best regards, Brett



imagination at work

Brett T. Ferrucci  
GE Corporate Air Transport

Wow! What great service. I am so impressed with the manner in which your entire staff took care of our needs this morning when Mr Dennis called me to say his Mother was in the hospital and that we needed to go back to Florida immediately. Please tell all those who helped this morning from my first

Muchas Gracias!!!!



Ted Snipes  
Gulfstream Marine Aviation Finance, Inc.

Thank you for your consistently high quality of service delivery! We look forward to many more good trips with you in the years to come!



Andy Mawdsley  
Manager - Flight Operations Control Center  
Pentastar Aviation Charter, Inc.

Hello – All went well on the trip. The crew had nothing but good things to say! We'll be making this a permanent change on our end.

Thanks for all the support.



Justin R. Pastor  
Flight Dispatcher  
American Express Co.

Dear Manny,

I would like to take this opportunity to thank you and your team for your collective efforts in handling our aircraft (N1812C, N2012C, & N588GS) last week.

Our passengers, crew, and management are very thankful for the exceptional service that was provided. Your unending efforts have not gone unnoticed and we appreciate all that you did for us. We know you spent a lot of time tending to our needs. Please pass a special thank you along to Oscar and the rest of your team for a job well done.

It makes people like you a pleasure to work with and be considered part of our family. We, at Citigroup, look forward to a long and strong relationship with all of you at Manny Aviation Services.

Best regards,



Wendi Gavigan  
VP Manager of Flight Operations  
Citigroup Corporate Aviation

I just wanted to compliment you and your team. They were truly professional and most helpful.

A special thanks to Diego Hernandez who, in my opinion is an excellent and valuable employee.

Best regards,

**AIR CANADA**



Brady Nelson  
Air Canada pilot

I just want to thank you once again for the great job you did. It was a trying type of trip with all the changes because of disabled aircraft and your President flying around. Your team there did a great job for us. They kept us up to date on what was happening, what our options where and got us going again as soon as possible. Diego did a fantastic job. Thanks Diego.

Once again thank you for the great job.



Dave Hilsabeck  
TransCanada Pipelines

Ground Handlers did an outstanding job. It was organized, and moved quickly. This was exactly what we expect to continue when using these services.

Thanks again for a job well done



Cpt. Dave Mason  
RKK Management Inc.

I would like to let Mr. Manny know that I am VERY pleased with the service I received from Daniel at MMCZ.

Thank you for passing this along

Dr. Charles Key  
Charles B. Key

